



Marion County, South Carolina

Proposed Series 2013 General Obligation Sales Tax Bonds

January 9, 2012

Financing Overview

- The County of Marion is considering the potential of issuing Capital Project General Obligation Sales Tax Bonds.
- The County's sales tax revenue stream would be used to make the debt service payments on the Bonds.
- The analysis below assumes the County issues bonds in the amount of \$8,905,000. The proceeds from the sale would be used to fund projects totaling approximately \$9,426,000.

Sources and Uses of Funds
Marion County, South Carolina
Capital Project General Obligation Sales Tax Bonds, Series 2013
Assumes Market Rates as of January 6, 2012
'A' Rating (MMD +55bps)

Sources:

Bond Proceeds:	
Par Amount	8,905,000.00
Premium	746,916.85
	9,651,916.85

Uses:

Project Fund Deposits:	
Project Fund	9,426,224.35
Delivery Date Expenses:	
Cost of Issuance	150,000.00
Underwriter's Discount	75,692.50
	225,692.50
	9,651,916.85

Financing Overview

- The Bonds would be sized for annual debt service payments equal to the projected sales tax revenues.

FYE	A Taxable Sales (Excludes 30-Jun Unprepared Food)	B Tax Rate	C Total Sales Tax Receipts	D Less: DOR Collection Fee (1%)	E Total Sales Tax Revenues Available For Debt Service	G H J Total New Debt Service Series 2013 General Obligation Bonds Principal Interest Debt Service			K Remaining Revenues After Debt Service	L Debt Service Coverage Ratio
			=A*B	=C*1.0%	=C+D				=E-J	=E / J
2011	\$132,063,079	1.00%	\$1,320,631	-13,206	\$1,307,424					
2012	132,063,079	1.00%	1,320,631	-13,206	1,307,424					
2013	132,063,079	1.00%	1,320,631	-13,206	1,307,424					
2014	132,063,079	1.00%	1,320,631	-13,206	1,307,424	995,000	308,950	1,303,950	3,474.48	1.00
2015	132,063,079	1.00%	1,320,631	-13,206	1,307,424	1,025,000	279,100	1,304,100	3,324.48	1.00
2016	132,063,079	1.00%	1,320,631	-13,206	1,307,424	1,055,000	248,350	1,303,350	4,074.48	1.00
2017	132,063,079	1.00%	1,320,631	-13,206	1,307,424	1,090,000	216,700	1,306,700	724.48	1.00
2018	132,063,079	1.00%	1,320,631	-13,206	1,307,424	1,120,000	184,000	1,304,000	3,424.48	1.00
2019	132,063,079	1.00%	1,320,631	-13,206	1,307,424	1,160,000	144,800	1,304,800	2,624.48	1.00
2020	132,063,079	1.00%	1,320,631	-13,206	1,307,424	1,205,000	98,400	1,303,400	4,024.48	1.00
2021	132,063,079	1.00%	1,320,631	-13,206	1,307,424	1,255,000	50,200	1,305,200	2,224.48	1.00
					Totals	\$8,905,000	\$1,530,500	\$10,435,500		

Note: FY2011 Taxable Sales represents actual results. FY2012-21 assumes 0% growth in Total Taxable Sales.

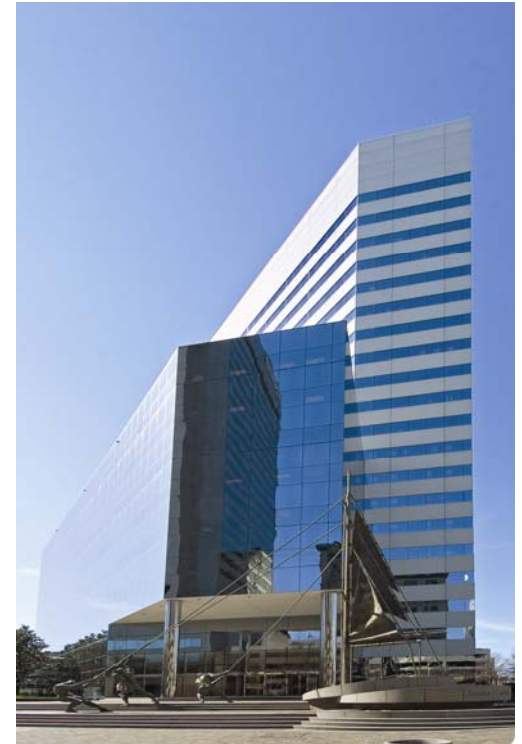
Davenport's experience in South Carolina

- The professionals at Davenport have worked with entities across the State of South Carolina. Below is a list of their representative experience.

- *State of South Carolina, General Obligation Bonds*
- *South Carolina Department of Transportation, General Obligation Bonds*
- *Abbeville County, Recovery Zone Economic Development GO Bonds*
- *Anderson Regional Joint Water System, Revenue Bonds*
- *Beaufort Jasper Water & Sewer Authority, Revenue Bonds*
- *Broad Creek Public Service District, SC (Hilton Head Island)*
- *Charleston County, General Obligation and Sales Tax Bonds*
- *Charleston County, General Obligation Bonds*
- *City of Florence, General Obligation Bonds*
- *City of Florence, Water and Sewer System Revenue Bonds*
- *City of Fort Mill, Water System Revenue Bonds (in process)*
- *City of Greenville, General Obligation Bonds*
- *City of Greenville, Sewer System Revenue Bonds*
- *City of Greenville, Stormwater Revenue Bonds*
- *City of Greenville, Tax Increment Financing Bonds*
- *City of Greenville, Hospitality Sales Tax Revenue Bonds*
- *Clarendon Memorial Hospital District, Revenue Bonds*
- *Clarendon Memorial Hospital District, General Obligation Bonds*
- *Darlington Water & Sewer Authority, Water/Sewer System Revenue Bonds*
- *Dillon County Board of Education, Certificates of Participation*
- *Florence County, General Obligation Bonds*
- *Florence County, Installment Purchase*
- *Greenwood County, General Obligation Bonds*
- *Horry County, General Obligation Bonds*
- *Isle of Palms, SC, Public Works Revenue Bonds*
- *Kershaw County School District, Installment Purchase Bonds*
- *Laurens County School District #55, Bond Anticipation Notes*
- *Laurens County School District #56, Bond Anticipation Notes*
- *Laurens County School District #56, General Obligation Bonds*
- *Lexington County Medical Center, Hospital System Revenue Bonds*
- *Newberry County School District, Bond Anticipation Notes*
- *North Charleston Sewer District, General Obligation Bonds*
- *North Charleston Sewer District, Revenue Bond planning (in progress)*
- *Orangeburg Regional Medical Center, Hospital System Revenue Bonds*
- *Patriots Energy Group, Gas Revenue Bonds*
- *Richland County School District #2, General Obligation Bonds*
- *Town of Seabrook Island, Water and Sewer Revenue Bonds*
- *South Carolina State Ports Authority*
- *St. Johns Fire District, General Obligation Bonds*

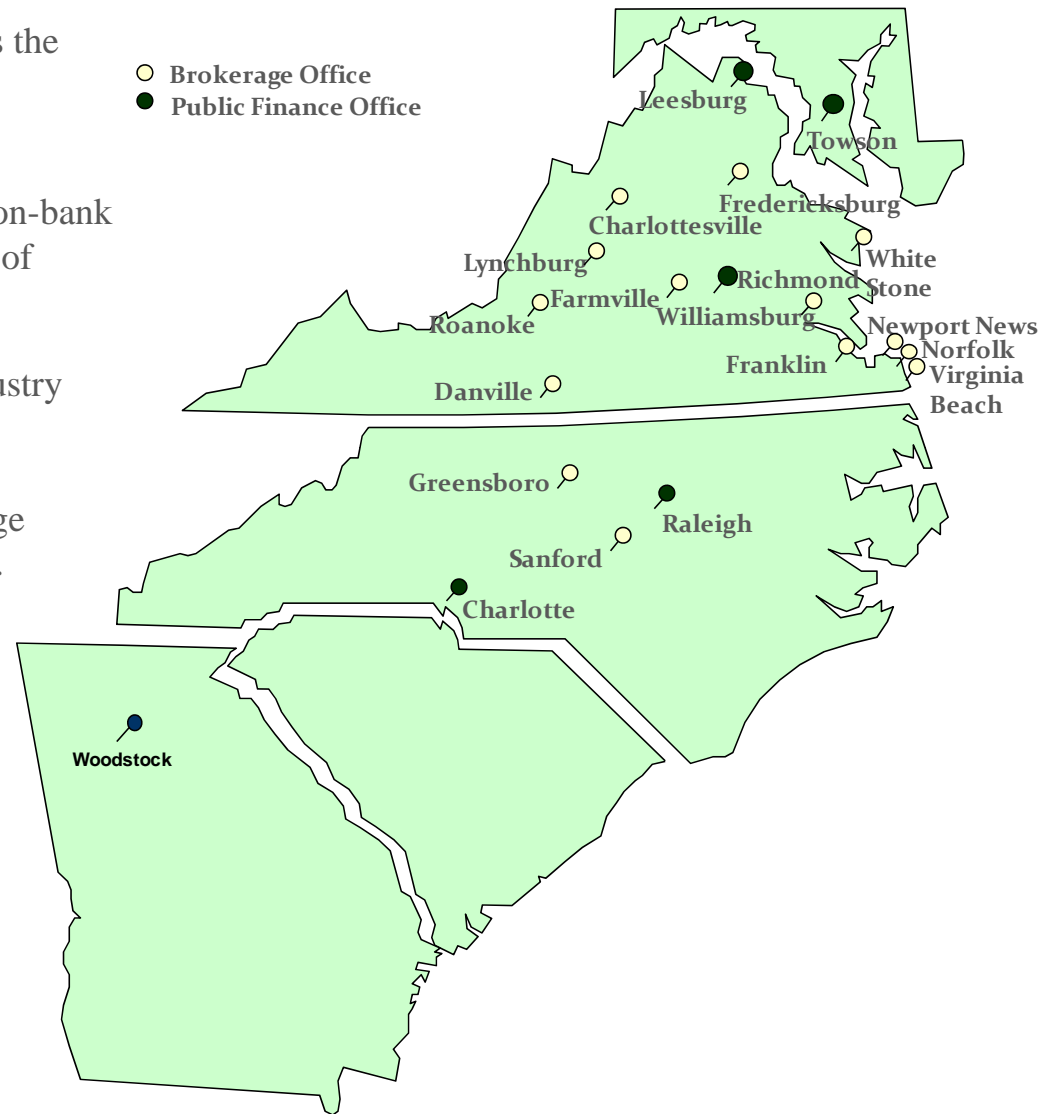
About Davenport & Company LLC

- Founded over 145 years ago in Richmond VA, Davenport & Company is an investment firm focused on serving the needs of clients in South Carolina, North Carolina, Georgia, Virginia and Maryland.
- The culture of the firm, with its focus on integrity and client service, has resulted in a special kind of investment firm that has prevailed while others, large and small, have failed or merged in order to survive.
- In 1921 Coleman Wortham Sr., a great-nephew of the founder, became president of the firm and purchased a seat on the New York Stock Exchange.
- Today, Davenport & Company employs over 425 people working in 18 regional offices.
- The firm runs a robust organization that includes services in Corporate and Public Finance, Fixed Income, Investment Advisory, Institutional Sales, and personal wealth management.
- Davenport continues to uphold its solid reputation for attention to detail and personal service.



About Davenport & Company LLC

- Davenport is owned by its employees, and is the oldest independent securities brokerage firm headquartered in Virginia.
- Davenport & Company prides itself on its non-bank affiliated organization that serves thousands of investors nationwide.
- Davenport is a member of the Financial Industry Regulatory Authority, the New York Stock Exchange, the Securities Investor Protection Corporation, and is a Securities and Exchange Commission Registered Investment Advisor.



Financial Advisory Services

- We provide our clients with a comprehensive range of financial advisory services.
 - Debt Capacity Analysis
 - Revenue Impact Analysis
 - Capital Improvement Programming
 - Capital Improvement Financing Strategies
 - Peer Comparative Analysis
 - Historical Trend Analysis
 - Budget Modeling
 - Debt Structuring
 - Debt Refunding Analysis
 - Cash Flow Analysis
 - Public Offerings
 - Private Placements
 - Investment of Bond Proceeds
 - Investment Strategy for Operating Funds
 - Fiscal Policy Guidelines
 - Insurance Break-Even Analysis
 - Public/Private Partnerships
 - Operating Cash Flow Modeling
 - Derivative Advisory Services
 - Cost Benefit and Risk Analysis

Top Ranked Financial Advisory Firm in the Region

- Year in and year out, Davenport has consistently ranked first or second in the Mid-Atlantic region as a financial advisor to public finance issuers.
- In 2010, Davenport served as Financial Advisor on more than \$2.02 billion of transactions in South Carolina, North Carolina, Virginia, and Maryland.

Top Financial Advisors: Full Year 2010 South Carolina: All Publicly Placed Issues		
Rank	Company	Transactions
1	Ross Sinclair	65
2	Davenport & Company LLC	7
3	Public Financial Management	6
4	Southern Municipal Advisors	5
5	Barclays Capital	3
6	Merchant Capital	3
7	Municipal Advisory Group	3
8	FirstSouthwest	2
9	Kaufman Hall	2
10	Independent Financial Advisors	2

Source: Thomson Financial

Top Financial Advisors: Full Year 2011 (YTD through October) South Carolina: All Publicly Placed Issues		
Rank	Company	Transactions
1	Ross Sinclair	30
2	Public Financial Management	7
3	Davenport & Company LLC	7
4	Public Resources	6
5	Merchant Capital	4
6	Wells Fargo Securities	3
7	Municipal Advisory Group	2
8	Barclays Capital	1
9	Ponder	1
10	FirstSouthwest	1

Source: Thomson Financial